



**European  
Shippers'  
Council**  
Maritime Day

Barcelona 29th November 2016



# European Shippers' Council · Maritime Day

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Barcelona Conference Room · World Trade Center  
Port of Barcelona

Organised by



Hosted & sponsored by



Port de Barcelona

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## Program

### 09:00 Opening

Denis Choumert · *European Shippers' Council Chairman*

Santiago García Milá · *Port of Barcelona Deputy General Manager, European Sea Ports Organization (ESPO) Executive Committee member, International Association of Ports and Harbours (IAPH) President*

Jordi Espín · *Transprime · Spanish Shippers' Council Secretary General*

### 09:20 Round table 1 · SOLAS: A new relationship status between stakeholders.

Moderator: Anne Lexelius · *Maritime Transport Council Chairman*

Philippe Bentz · *INTTRA · Global Account Director*

***How can a multi-carrier e-commerce platform bring visibility and ease of implementation to shippers, forwarders and carriers.***

Albert Oñate · *Cosco Iberia · General Manager*

***Translating a new safety requirement into practical terms.***

Guillermo Belcastro · *Terminal BEST BARCELONA · CEO*

***Terminal operators: implications and solutions.***

José A. Martínez · *BDP International · Regional Director South Europe*

***Being between the devil and the deepsea when implementing a new regulation.***

Lennart Heip · *Dow Chemical · Belgium Shippers' Council Chairman*

***How do shippers comply? The tare challenge.***

Q & A

The ESC Maritime Day is set to be the annual reference marine logistics event for shippers in Europe. This third edition which takes place in Barcelona, following the previous sessions in Brussels (2014) and Antwerp (2015), contains the synthesis and conclusions extracted from previous years to openly discuss the maritime world with all stakeholders from a unique shipper perspective and to build new ways of thinking ahead of the current scenario.

We trust that this singular session with two round tables and a unique networking experience with all agents here today will contribute to feed the dialogue and cooperation amongst all partners and will enlighten the path for building a smarter and stronger connected maritime common thinking.

### 11:00 Networking break

### 11:30 Round table 2 · Alliances & competition

Moderator: Anne Lexelius · *Maritime Transport Council Chairman*

Christa Sys · *University of Antwerp · Holder of the BNP Paribas Fortis chair of transport*

***Setting the scene, what will be the future. What is the impact of the new alliances.***

Itai Rabinovici · *DG COMPETITION · Case Handler*

***Latest development in competition topics, GRIs, alliances, global summits, links with other competition authorities.***

Carles Mayol · *Barcelona Port · Sales Manager*

***Challenges faced by ports in the scenario of changing shipping alliances.***

Denis Choumert · *European Shippers' Council Chairman*

***Shippers' view on the new alliances & competition scenario.***

Q & A

### 13:00 CORE PROJECT - EU Funded Project coordinated by ESC

Nik Delmeire · *Secretary General ESC*

***Making global supply chain more transparent & resilient with safety and security to the highest level of commitment.***

### 13:30 Barcelona Port Boat Tour

### 14:30 Networking lunch